

The Telescent logo features the word "Telescent" in white, bold, sans-serif font on a red rectangular background. To the right of the text is a stylized graphic of four black, rounded rectangular shapes, resembling fiber optic cables or network components, arranged in a slightly overlapping, vertical stack.

ADVANCED NETWORK MANAGEMENT PROCESS  
AUTOMATION THROUGH LAYER-0 SWITCHING

FOR IMMEDIATE RELEASE:

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**Telescent is Nominated for the 2009 SPIFFY Award From the Telecom Council of Silicon Valley.**

*Santa Monica, California, December 18, 2009*— Telescent has been nominated for a SPIFFY award from the Telecom Council of Silicon Valley, in recognition of the best telecom start-ups invited to present at Telecom Council meetings during 2009. The Service Provider Forum (SPIF) and the Telecom Council reviewed over 100 young telecom companies for this prestigious award.

<http://telecomcouncil.event.com/EVENTS/Info/Custom.aspx?cid=17&e=0cd5844b-5870-4262-a53d-f55eea4af99f>

Telescent provides automated Layer-0 network management systems to speed up provisioning, automate testing, increase availability and improve operating efficiency. Our LIGHTSTITCH™ Automated Fiber Optic Cross-Connect (AFOX) provides an integrated hardware and software system to automate the management of all fiber optic interconnections within a network. The key elements of this system include the LIGHTSTITCH™ Automated Fiber Optic Cross-Connect, SURETRACE™ RFID Overlay Network, SUREDETECT™ Optical Monitoring, and AUTOLINK™ Layer-0 Network Automation Software Tools. Telescent's control and monitor elements interface directly through the AFOX to a Network Management System (NMS).

## About Telescent Inc.

Corporations spend more than \$250B a year (IDC, 2007) on labor to operate networks supporting the growing bandwidth, computing and storage capacity demanded for new video and data applications. IT staff reportedly spend 19% of their time fixing network connectivity issues, and up to 70% of network downtime is attributed (BICSI News, 2008) to cabling problems. Telescent believes the automated management of network Layer-0, which includes the massive number of physical fiber optic cables and interconnections at the foundation of these networks, will not only decrease the operating expenditures (OpEx), but also increase the revenue generated by these networks. Our LIGHTSTITCH™ hardware and software systems fully automate provisioning, validation, power monitoring, testing and mapping of the physical network Layer-0. The anticipated OpEx savings over the life of our system are an order of magnitude greater than the cost to deploy Telescent's automated systems.

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